



PROWATER NATIONWIDE APPLICATION FOR MEMBERSHIP

Member Details

Business Name:

Address:

Town: State: Postcode:

Postal Address:

Proprietor Name/s:

Phone: Mobile:

Email: Fax:

List the geographic market area of your business:

List of staff actively employed in your business & water/irrigation experience:

NAME/S	YEARS EXPERIENCE	CERTIFICATION F/TIME OR P/TIME
<input type="text"/>	<input type="text"/>	<input type="text"/>
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(If more than 6 staff, please list total number of full-time/part-time staff):

PROWATER NATIONWIDE APPLICATION FOR MEMBERSHIP continued

Please indicate your Total turnover (\$) of products and services relating to your water business last full financial year.

\$

Please indicate your average stock value holding (\$) of water products.

\$

Please indicate the square metre area dedicated to merchandising water products.

Internal m²

External m²

List the type of water markets your business targets:

Eg: Turf, Flood Irrigation, Pivots, Stock & Domestic, Drip, Government

Please indicate the services your water business specialises in:

Sales

Whole Farm Planning

Sales Support

Installations

Survey & Design

Workshop/Repairs/Maintenance

(If any of these services are offered by your business through an external service provider please provide details below)

Name of Provider:

Location:

Type of Service:

EXECUTION BY APPLICANT

STATEMENT

I am a *Partner /*Director /*Sole Trader and the statements set out above and the particulars provided in this application are true and correct.

I /We hereby apply for **ProWater Nationwide** Membership and agree to the following terms and conditions as set by the ProWater Nationwide Committee.

(Please tick each box)

Agree to **ProWater Nationwide** Membership criteria, rules & guidelines (attached).

Agree to pay annual **ProWater Nationwide** Membership Subscription.

Agree to submit my Supplier survey upon application.

Agree to supply vendor master file if requested & provide pricing details where **ProWater Nationwide** is found to be uncompetitive.

Dated this Day of 20

Name of Sole Trader, Partner, Director

SIGNATURE

PLEASE RETURN TO ONE OF THE BELOW:

Stewart Kerr
stewart.kerr@nutrien.com.au

Peter Burchell
peter.burchell@nutrien.com.au

Mick Collings
mick.collings@nutrien.com.au

INTERNAL OFFICE USE:

ProWater Nationwide Committee

Approval: Yes / No Date:

Type of Applicant: Full Membership Purchasing

Comments:



PROWATER NATIONWIDE MEMBERSHIP CRITERIA

BUSINESS SERVICES

Guideline

Members must actively participate in one or more of the following relating to water:

- Sales
- Design
- Installation
- Sales Support
- Workshop Facilities for Maintenance and Repairs

Any member not able to fulfill the above will require a strong business case to justify membership.

BUSINESS PROFILE

Rule

The Member is required to demonstrate the following:

- Minimum sales turnover of water and irrigation products and services of \$500,000 and/or;
- A dominant market share in their local market area; and/or
- A business plan demonstrating commitment to water sales growth.

STAFF

Rule

The Member must have at least one dedicated and qualified full time employee who specialises in water and irrigation services.

Qualified is determined as having at least 5 years full-time industry experience or minimum certificate 2 in an irrigation related field.

The member maybe asked to submit the employee's resume upon application.

GROUP LOYALTY

Rule

The Member agrees to procure all water and irrigation products and services through the ProWater Nationwide ICP platform. This is subject to the products and services being available through the Group and the Member receiving at least equivalent Terms and Pricing to those currently available in the market.

SUPPLIER LOYALTY

Rule

The Member is required to ensure competitive advantages negotiated for the Group are upheld within the Group. This includes not undermining the Group by disclosing a Group price, rebate or terms to any supplier/s and/or other wholesale or retail group.

CONFIDENTIALITY

Rule

The Member is required to complete and sign a Confidentiality Agreement to ensure the Member always treats all sensitive and confidential information with complete confidentiality .

Any Member in breach of the Confidentiality Agreement will have its membership of the Group terminated immediately and the Member agrees to indemnify the Group for any damages (including costs and expenses) suffered by the Group in relation to the breach by the Member.

RWG COMMITTEE

Rule

The Member abides by the decisions of the ProWater Nationwide committee & management. The ProWater Nationwide committee & management will review all Member Applications, Terminations and Membership Issues.

PROWATER NATIONWIDE MEMBERSHIP CRITERIA continued

MARKETING, BRANDING & STORE IDENTIFICATION

Guideline

The Member can use the ProWater Nationwide brand on all marketing, advertising and promotional material including external and internal store identification as per Group Marketing & Branding Guidelines as made by the Group and applicable from time to time. The Member is expected to support all ProWater Nationwide marketing initiatives.

MERCHANDISING

Guideline

The Member is required to designate a minimum 10sqm of dedicated water and irrigation merchandising area within their retail merchandising area.

TRAINING

Rule

The Member's water staff are required to maintain a minimum level of training accreditation.

The Member agrees to abide by any decision in relation to required training and funding as determined by the ProWater Nationwide Committee.

TERMS & CONDITIONS

Rule

Members are required to sign and be bound by Agreements containing like terms and approval processes.

There will be a limit of one member per town or municipal area unless an additional member is approved by the ProWater Nationwide Management. Approval of additional members within a town or municipal area will be subject to submission by the prospective additional member of a business case in support

of its application together with an application form outlining its ability to meet the Membership criteria. The ProWater Nationwide Management may reject or approve the additional membership in its absolute discretion.

STOCK LEVEL

Guideline

The Member is required to stock a minimum level of Water and Irrigation products to the value of at least 10% of water sales turnover.

MEETINGS

Rule

It is compulsory for the Member to attend ProWater Nationwide meetings. Inability to attend a meeting will require a letter of apology outlining the reason to the ProWater Nationwide Committee.

Regular non-attendance would result in a Notice to Show Cause and possible expulsion.

MEMBER TERMINATION

Rule

- Non-payment of Membership
- Meeting attendance
- Breach of Confidentiality
- Breach of Code of Conduct
- Non participation in gazetted training
- Payment of Training
- Acting in a manner detrimental to ProWater Nationwide

IAL MEMBERSHIP

Rule

IAL Membership is included in ProWater Nationwide Membership fees.

APPLICATIONS

Rule

The prospective Member is required to complete an application form outlining the ability to meet the above Membership criteria. All Applications are subject to review and approval by the ProWater Nationwide Committee.