

Prowater ProWater Nationwide

APPLICATION FOR MEMBERSHIP

1.	Current Member Details			
	Business Name:			
	Address:			
	Town:	State:	Postcod	e:
	Postal Address:			
	Proprietor Name/s:			
	Phone:	Mobile:		
	Email:	Fax:		
2.	Water Business Details			
	Trading Name of Water Business:			
	Water Business ABN (if different from	current membershi	ip):	
	Water Business Address:		····	
	Town:	State:	Postc	ode.
	Key Water Contact Name:	Oldio.	1 0010	<u> </u>
	Phone:	Email:		
	List the geographic market area of your	business:		
	List of staff actively employed in your bu	usiness & water/ irr	igation experienc	e:
	Name/s	Years Experience	Certification	F/time or P/time
	(If more than 6 staff, please list total numbe	ar of full-time/ nort time	ne staff)	
l	(11 more man o stan, piease list total hullibe	n on run-unne/ part-um	io starr)	

\$			
Please indicate your aver		g (\$) of wate	er products.
Please indicate the square	metre area dedicate	d to mercha	ndising water products.
Internal	Sqm		
External	Sqm		
EG; Turf, Flood Irrigation, Please indicate the service Sales	es your water busines:		s in:
Please indicate the servic	es your water busines:	s specialises	s in:
Please indicate the service	es your water business Wh	s specialises nole Farm P stallations	s in:
Please indicate the service Sales Sales Support Survey & Design	es your water business Wh	s specialises nole Farm P stallations orkshop/ Re	s in: lanning
Please indicate the service Sales Sales Support Survey & Design (If any of these services are	es your water business Wh	s specialises nole Farm P stallations orkshop/ Re	s in: lanning pairs/ Maintenance
Please indicate the service Sales Sales Support Survey & Design (If any of these services are provide details below)	es your water business Wh Ins Wo	s specialises nole Farm P stallations orkshop/ Re	s in: lanning pairs/ Maintenance external service provider please
Please indicate the service Sales Sales Support Survey & Design (If any of these services are provide details below)	es your water business Wh Ins Wo	s specialises nole Farm P stallations orkshop/ Re	s in: lanning pairs/ Maintenance external service provider please
Please indicate the service Sales Sales Support Survey & Design (If any of these services are provide details below)	es your water business Wh Ins Wo	s specialises nole Farm P stallations orkshop/ Re	s in: lanning pairs/ Maintenance external service provider please

EXECUTION BY APPLICANT

STATEMENT

I am a *Partner/*Director/*Sole Trader and the statements set out above and the particulars provided in this application are true and correct.

I/ We hereby apply for ProWater Nationwide Membership and agree to the following terms and conditions as set by the ProWater Nationwide Committee.

conditions as s	et by the ProWater Nationwide Comn	nittee.	
	(Please tick each box)		
	Agree to ProWater Nationwide Mem	nbership criteria, rules & guidelines (a	attached).
	Agree to pay annual ProWater Nation (invoiced upon successful application)	onwide Membership Subscription.	
	Agree to submit my Supplier survey	upon application.	
	Agree to supply vendor master file in ProWater Nationwide is found to be	f requested & provide pricing details uncompetitive.	where
Dated this	Day of _	20	
Name of Sole 7	Frader, Partner, Director	SIGNATURE	
	PLEASE RETURN TO	CHRIS CAYLEY	

via Email ccayley@ruralco.com.au

or

FAX (07) 3255 6577

INTERNAL OFF		
ProWater Natio		
Approval:	Yes/ No	Date:
Type of Applicant: Full Member Purchasing		
Comments:		

PROWATER NATIONWIDE MEMBERSHIP CRITERIA

BUSINESS STATUS Rule

Must be one of the following:

- CRT/ Town & Country Member; or
- Ruralco Corporate Business; or
- Ruralco Joint Venture Business; or
- External applicant with Irrigation expertise will be reviewed on a case-by-case basis by RWG Committee.

BUSINESS SERVICES Guideline

Members must be able to demonstrate the ability to offer or facilitate a full service offering to customers as follows:

- Sales
- Design
- Installation
- Sales Support
- Workshop Facilities for Maintenance and Repairs

Any member not able to fulfil the above will require a strong business case to justify membership.

BUSINESS PROFILE Rule

The Member is required to demonstrate the following:

- Minimum sales turnover of water and irrigation products and services of \$250,000 and/or;
- A dominant market share in their local market area; and/or
- A business plan demonstrating commitment to water sales growth.

STAFF Rule

The Member must have at least one dedicated and qualified full time employee who specialises in water and irrigation services.

Qualified is determined as having at least 5 years full-time industry experience or minimum certificate 2 in an irrigation related field.

The member maybe asked to submit the employee's resume upon application.

GROUP LOYALTY Rule

The Member agrees to procure all water and irrigation products and services through the ProWater Nationwide . This is subject to the products and services being available through the Group and the Member receiving at least equivalent Terms and Pricing to those currently available in the market.

SUPPLIER LOYALTY Rule

The Member is required to ensure competitive advantages negotiated for the Group are upheld within the Group. This includes not undermining the Group by disclosing a Group price, rebate or terms to any supplier/s and/or other wholesale or retail group.

PROWATER NATIONWIDE MEMBERSHIP CRITERIA

CONFIDENTIALITY Rule

The Member is required to complete and sign a Confidentiality Agreement to ensure the Member treats all sensitive and confidential information with complete confidentiality at all times.

Any Member in breach of the Confidentiality Agreement will have its membership of the Group terminated immediately and the Member agrees to indemnify the Group for any damages (including costs and expenses) suffered by the Group in relation to the breach by the Member.

RWG COMMITTEE Rule

The Member abides by the decisions of the ProWater Nationwide Committee. The ProWater Nationwide Committee will review all Member Applications, Terminations and Membership Issues.

STATE COMMITTEE ELECTION

Guideline

The Member abides by the Member Committee Election process. ProWater Nationwide Members will vote and elect Committee Representatives in their respective states.

Committee positions are held for 6 years. After 3 years, elected Representatives have the option to retire or resign. Positions can be challenged after 3 years and if successful the new Representative will complete the balance 6 year term. Representatives cannot re-stand after their full 6 year term is served.

For the purposes of establishing the Committee and first round of re-elections, the following dates have been set: SA 2011, WA 2012, QLD 2013, TAS 2014, VIC 2015, NSW 2016.

MARKETING, BRANDING & STORE IDENTIFICATION

Rule

The Member is required to use the ProWater Nationwide brand on all marketing, advertising and promotional material including external and internal store identification as per Group Marketing & Branding Guidelines as made by the Group and applicable from time to time. The Member is expected to support all ProWater Nationwide marketing initiatives.

MERCHANDISING Guideline

The Member is required to designate a minimum 10sqm of dedicated 'ProWater Nationwide Branded' water and irrigation merchandising area within (or separate to) their existing retail merchandising area.

TRAINING Rule

The Member's water staff are required to maintain a minimum level of training accreditation.

The member agrees to abide by any decision in relation to required training and funding as determined by the ProWater Nationwide Committee.

PROWATER NATIONWIDE MEMBERSHIP CRITERIA

TERMS & CONDITIONS

Rule

A condition of ProWater Nationwide Membership is that the Member continues to be bound by and adheres to their CRT Membership Agreement including CRT Licence Agreement, Trading Terms, CRT Member Rules. In the future, ProWater Nationwide reserves the right to change or add to the ProWater Nationwide terms and conditions.

Non-CRT Members are required to sign and be bound by Agreements containing like terms and approval processes.

There will be a limit of one member per town or municipal area unless an additional member is approved by the ProWater Nationwide Committee. Approval of additional members within a town or municipal area will be subject to submission by the prospective additional member of a business case in support of its application together with an application form outlining its ability to meet the Membership criteria. The ProWater Nationwide Committee may reject or approve the additional membership in its absolute discretion.

STOCK LEVEL Guideline

The Member is required to stock a minimum level of Water and Irrigation products to the value of at least 10% of water sales turnover.

MEETINGS Rule

It is compulsory for the Member to attend ProWater Nationwide meetings. Inability to attend a meeting will require a letter of apology outlining the reason to the ProWater Nationwide Committee.

Regular non-attendance would result in a Notice to Show Cause and possible expulsion.

MEMBER TERMINATION

Rule

- Non-payment of Membership
- Meeting attendance
- Breach of Confidentiality
- Breach of Code of Conduct
- Non participation in gazetted training
- Payment of Training
- Acting in a manner detrimental to ProWater Nationwide

MEMBERSHIP FEES

Rule

ProWater Nationwide Membership Fee

\$1,000 per annum – paid annually

ProWater Nationwide Committee reserves the right to change ProWater Nationwide Membership Fees structure in line with the development of new services available to ProWater Nationwide Members. The Member is required to pay all membership fees as determined by the ProWater Nationwide Committee.

IAL MEMBERSHIP

Rule

IAL Membership is included in ProWater Nationwide Membership fees.

APPLICATIONS

Rule

The prospective Member is required to complete an application form outlining the ability to meet the above Membership criteria. All Applications are subject to review and approval by the ProWater Nationwide Committee.